

Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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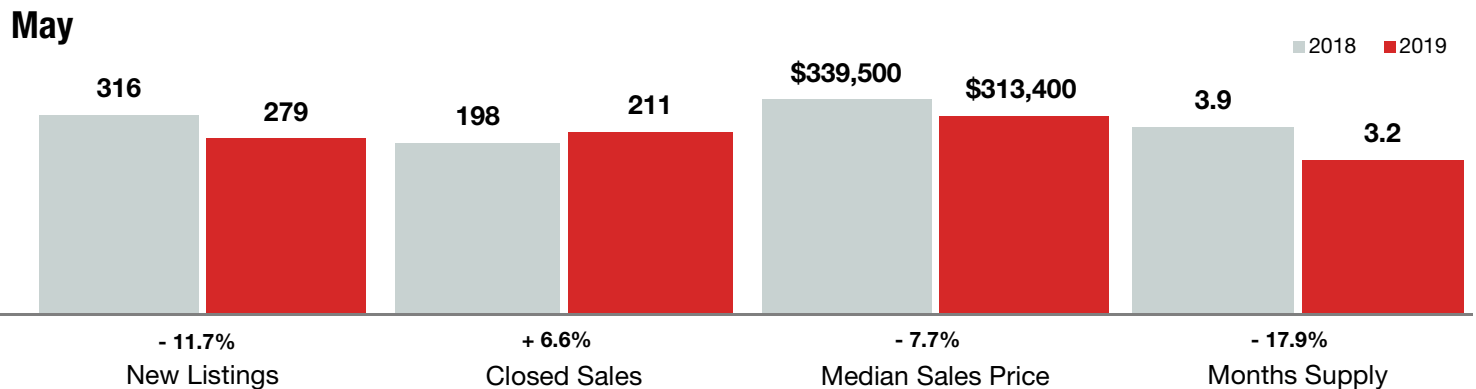


Mooresville

North Carolina

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	316	279	- 11.7%	1,209	1,215	+ 0.5%
Pending Sales	212	227	+ 7.1%	867	999	+ 15.2%
Closed Sales	198	211	+ 6.6%	715	839	+ 17.3%
Median Sales Price*	\$339,500	\$313,400	- 7.7%	\$300,000	\$292,500	- 2.5%
Average Sales Price*	\$429,761	\$407,764	- 5.1%	\$392,869	\$383,005	- 2.5%
Percent of Original List Price Received*	96.3%	96.3%	0.0%	96.0%	95.8%	- 0.2%
List to Close	114	118	+ 3.5%	126	118	- 6.3%
Days on Market Until Sale	63	68	+ 7.9%	73	67	- 8.2%
Cumulative Days on Market Until Sale	71	96	+ 35.2%	83	88	+ 6.0%
Average List Price	\$434,696	\$463,911	+ 6.7%	\$437,633	\$459,290	+ 4.9%
Inventory of Homes for Sale	661	570	- 13.8%	--	--	--
Months Supply of Inventory	3.9	3.2	- 17.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

