

Local Market Update for May 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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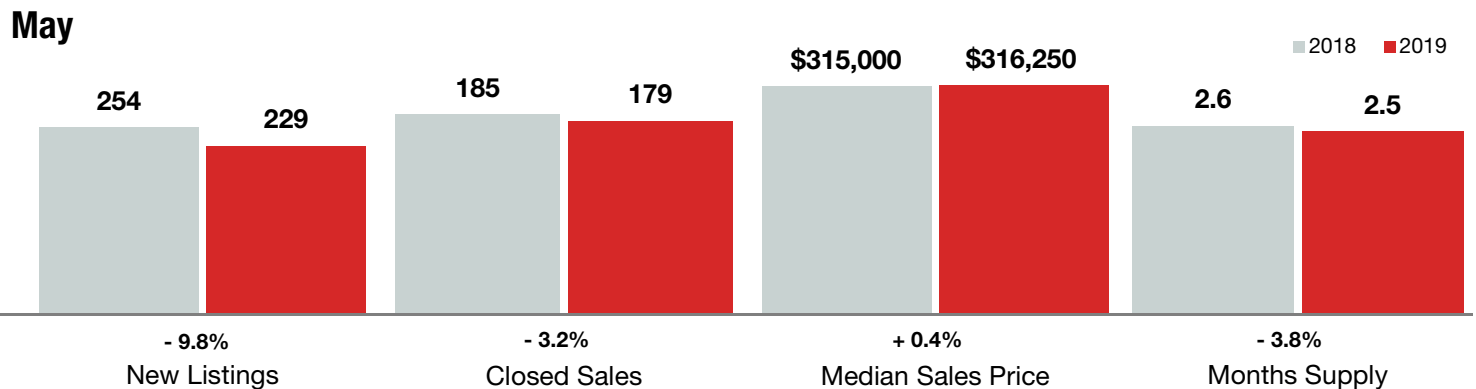
Charlotte Regional Realtor® Association

Huntersville

North Carolina

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	254	229	- 9.8%	978	914	- 6.5%
Pending Sales	183	177	- 3.3%	771	715	- 7.3%
Closed Sales	185	179	- 3.2%	647	592	- 8.5%
Median Sales Price*	\$315,000	\$316,250	+ 0.4%	\$315,000	\$314,325	- 0.2%
Average Sales Price*	\$338,138	\$325,145	- 3.8%	\$341,345	\$330,154	- 3.3%
Percent of Original List Price Received*	97.4%	96.7%	- 0.7%	97.3%	96.7%	- 0.6%
List to Close	89	92	+ 3.4%	100	95	- 5.0%
Days on Market Until Sale	43	48	+ 11.6%	48	49	+ 2.1%
Cumulative Days on Market Until Sale	52	63	+ 21.2%	56	61	+ 8.9%
Average List Price	\$344,491	\$362,609	+ 5.3%	\$351,311	\$371,212	+ 5.7%
Inventory of Homes for Sale	360	333	- 7.5%	--	--	--
Months Supply of Inventory	2.6	2.5	- 3.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

